

If you are the Sales Representative we are looking for, you'll be...

Friendly, courteous, conscientious, enthusiastic and passionate about your work, and enjoys interacting with people.

You'd be described as organised, results-oriented, a keen learner, who speaks and writes clearly, a supportive and relaxed team player. You practise continuous self-improvement, and are able to take constructive feedback to enhance work performance.

You take pride in providing customer care which exceeds expectations, are quick in getting back to customer with information, manages their orders E2E. Towards this end, you will, and are able to communicate and follow up with internal Procurement, Production, Logistics to service the customer in a timely manner.

You'll be responsible for servicing an assigned customer base, where you are to strengthen the customer relations - by regular contact. You will also represent the Company to host BBQ Brekkies at electrical wholesaler retail outlets.

You and your team will have a set weekly sales target. An attractive group sales incentive (in addition to a base salary) rewards Sales Representatives who meet the monthly challenge.

You'll need to be well presented, professional, and committed to the role and the Company. You'll be keen to take this opportunity to learn, and develop a career in the electrical engineering industry.

You'll apply the skills you already have in customer service and sales; and you having worked previously in an electrical/technical sales role will be desirable, though not a 100% essential.

If you believe this is you, call me TODAY on (02) 8737 1511 or write to us @ careers@bovara.com.au!



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www.bovara.com.au